

KURT M. BOYD

GLOBAL REAL ESTATE ADVISOR



REAL ESTATE. REAL SIMPLE.

My goal is to provide a professional, personable experience with a positive, polished demeanor, kindness, integrity, and precision. My foresight and ability to be proactive lead me to address issues before they become problems. I have excellent relationships with many partner agents, valley-wide and notably within our Sotheby's International Global Agent Network. I offer a client-centric service with only the highest ethical standards and a success-driven approach.

I look forward to working alongside you.



(480) 203-3704



Kurt@kurtmboyd.com



kurtmboyd.com

WORK EXPERIENCE

- I've been a Realtor for the past 25 years, and I've been fortunate to have served well over 200 families to date.
- I'm a full-time agent with Russ Lyon Sotheby's International Realty, based in Scottsdale, Arizona. (License #SA649419000)
- Helping those buying and selling stand out among the crowd and solidify confidence via quality presentations (to both the public and other agents) across the globe is a specialty of mine.
- Sotheby's International Realty has always been the frontrunner in the global marketing of real estate, and they continue to be the recognized leader.
- These key factors all add up to winning formulas when it comes to negotiating and bringing a buyer and seller together.
- When looking for a Realtor who fits your needs and expectations like a perfectly crafted puzzle piece, I'm always available and determined to achieve success for you.
- I've been mentored by several high-profile agents within Sotheby's International Realty and also by a few high-profile agents who've been featured on the popular Bravo Network TV series Million Dollar Listing.
- The most recent mentors include:

Mike Balzotti (Director of Education for Russ Lyon Sotheby's International Realty)

Ryan Serhant (creator of the popular Netflix series; Owing Manhattan and featured agent on Million Dollar Listing New York)

Josh Flagg (coach, bestselling author, and cast member of MDL Los Angeles)

REAL WORLD EDUCATION

I've always provided a Ritz-Carlton-style experience to all (including out-of-state buyers) by communicating with 4K Camera Live Stream Video and YouTube Channel video tours to help save time, much travel expense, and headaches by narrowing down the search to the crème de la crème well ahead of time. This method is often effective and successful.

PROFESSIONAL SKILLS

- Dependable, hard-working, tenacious, and ethical.
- Excellent at multitasking, organizing, communicating, and engaging.
- Ability to motivate others in both transactions and cooperation.
- Positive can-do attitude and reinforcement to remove obstacles and overcome challenges.
- Assistance (where applicable) from an elite broker staff and respected educators.

REFERENCES

Emilio Cosculluela, Senior Mortgage Banker | Waterstone Mortgage

- Location: 8767 E. Via de Ventura #101, Scottsdale | AZ 85258
- Direct Phone: 602.708.9322
- Email: emilio.cosculluela@waterstonemortgage.com

Mark Wiggins, High Profile Client

- Location: Desert Crest, North Scottsdale | AZ 85255
- Direct Phone: 505.363.2577
- Email: mwiggins1169@gmail.com

Frank Aazami, CEO Private Client Group | Russ Lyon Sotheby's International Realty

- Location: 6900 N Scottsdale Road, Suite 110, Scottsdale | AZ 85251
- Direct Phone: 480.266.0240
- Email: frank@pcgagents.com



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY

On a personal note...

In an effort to help you get to know me better so we can become comfortable working with one another, I'd love to share some of my background with you.

I was raised with an edgy, hard-working ethic, just outside of Milwaukee, Wisconsin. As a young adult, I worked for many years as a diamond-setter and goldsmith in the jewelry business. As my hands and eyes grew tired from the tedious work, I began to seek something better suited for me where I could make a bigger impact on the lives of others.

As a surprise birthday gift, my mom, a successful real estate agent in the Milwaukee market, signed me up for a private real estate school in 1999. Upon passing the exam, I immediately went to work for the same popular home builder she had been with for many years. I knew right away that I had made the right choice with regard to switching careers. I fell in love with assisting people with real estate on my very first transaction. Over the years, we have helped many families buy and sell their homes with great success.

When I was ready to start out on my own, I decided to relocate to Scottsdale, and I was off and running. I've been a full-time Arizona resident since 2010. You can rest assured that your needs and all of the intricacies that are tied to ensuring transactional success will be completed with conviction and laser-sharp focus. Myself, my agent partner relationships, my team of transactional staff, and senior educators here at Sotheby's International Realty keep us all in sync when it comes to ensuring your happiness.

A strong knack for tenacity, passion for results, excellent communication skills, and unwavering integrity are the ingredients that make me who I am now and certainly where I'm headed in the future. In addition to my focus, positive energy, and very natural way of effectively dealing with clients, team members, and my peers, I always keep fresh with continuing education, and I grow consistently year over year. I hire coaches and learn modern techniques from innovative and successful mentors. Most recently, Ryan Serhant of the popular Bravo TV Network series Million Dollar Listing New York (and Netflix: Owning Manhattan).

In my personal life circa 2024, I'm a proud, single father to my son "Avery." I love helping him learn the value of hard work, motivation, teamwork, and the art of helping others in his school and especially on his sports teams. This remains one of the greatest accomplishments of my life. I'm also passionate about music and film. I especially enjoy how films and songs are scored, written, and then set into motion. The results are as intriguing as the process. With regard to live music, I'm still active within the Valley of the Sun, delighting the ears of those who love the classic MTV era of the 1980s.

I love to discover quaint, delicious local restaurants, in addition to finding a challenging recipe on Pinterest and attempting to craft it at home while entertaining. I enjoy traveling to Milwaukee, Minneapolis, Boston, and Hawaii (along with the occasional stay-cation at the Scottsdale Fairmont Princess) to recharge and visit with some of my dearest, lifelong friends and family.

Thank you for taking the time to learn a little about me, and I am certainly looking forward to hearing your story!



Russ
Lyon

Sotheby's
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kurt.boyd@rus Lyon.com

kurtmboyd.com

KURT M BOYD'S *satisfied clients*

"Kurt is the best of the best. From beginning to end of our home buying process he is a plethora of expert information and advice. Him and his network of experts worked all hours of the day to assure our purchase was timely with no stone unturned. With immediate communication and a perfect understanding of the process I have zero hesitation to refer Kurt to anyone looking to purchase or sell a home."

Mickey Daniels

"We appreciate you Kurt! I particularly appreciate that you understand we aren't in a rush. As I've mentioned to my wife, and perhaps have shared with you, I used to own the RE/Max agency in Lincoln Park, Chicago and you operate as I used to train the agents that worked for me - which I find very helpful and, frankly, refreshing so both she and I are grateful for the help and your understanding of us."

Jon Levey

"Kurt was absolutely essential to our great experience as first time homebuyers. He educated us on the market and the home buying process tailored to our needs. He coordinated showings efficiently and made the process of house hunting fun and enjoyable! Kurt helped us figure out which properties would best suit our goals and values - his insight into quality of home construction and renovation was very helpful. When it came to writing an offer on a highly sought-after property, Kurt went above and beyond to ensure our offer was strategic and well received by the seller. His communication with the seller's agent allowed for a smooth transition through closing! We'll be recommending Kurt to family and friends and we're certainly looking forward to working with him again in the future."

Natalie Atteri

"Kurt went above and beyond helping me find a home. He was courteous, professional, enthusiastic, and responded to my phone calls and texts faster than I ever expected. I highly recommend anyone looking to buy or looking to sell to reach out to Kurt. You won't be disappointed. Thank you Kurt for making this process painless."

Curtis Hoffman

"Kurt is the best realtor ever! I don't think he ever sleeps. He is on top of every phone call text or document no matter what time of the day or night it is. Reliable dependable and fabulous negotiator and gets the deal done."

Kimberly Daniels